

# Vegrow: A Structural Evidence Review

Document class: Independent research memorandum Prepared for: Internal review, board-level or investment-committee use Subject entity: Vegrow (Chifu Agritech Private Limited) (vegrow.in) Data reference date: 20 September 2026 Generated by: triNetra Research Methodology source: Independent public-source evidence review, reproducible by any researcher using the same public sources Author status: Independent researcher. No affiliation with Vegrow, its investors, or the reviewing organization. Distribution note: This document is a public-source evidence review. It does not constitute legal, regulatory, medical, or investment advice.

> **METHODOLOGICAL NOTE** > This review was produced by searching public web sources, including corporate registry mirrors, funding-round journalism, the company's own website, and employee review platforms, then sorting what was found into reliability tiers before writing any conclusion. No proprietary database, non-public filing, or paid data terminal was used. Any researcher with a web browser and access to the same registry mirrors can retrace every step and check whether the facts still hold as of a later date.

## 1. Purpose and Scope

This document assembles what is publicly verifiable about Vegrow, a business-to-business fruit marketplace operating from Bengaluru, India, and separates that evidence from any interpretation drawn from it. It covers corporate background, funding history, product and technology claims made in the company's own marketing, quantitative claims and whether they carry disclosed methodology, registry identity, the company's automated grading and matchmaking features, claims language, and public incident records.

It does not cover internal financial controls, contractual terms with farmers or buyers, tax matters, or anything not reachable through public search. It does not attempt to value the company, assess investment merit, or render a verdict on management quality. Where a section has no independently retrievable evidence, that absence is stated as a limitation of this review, not treated as evidence of good or bad conduct by the company.

## 2. Evidence Base and Reliability Ranking

| Rank | Source type                      | Availability for this subject                                                                                                                                                                                                           |
|------|----------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1    | Government or regulatory filings | Not directly retrieved. Corporate registry data (CIN, incorporation date, registered office) was retrieved through commercial registry mirrors that source from the Ministry of Corporate Affairs, not from the ministry portal itself. |
| 2    | Primary company publications     | Available. Vegrow's own website (vegrow.in) publishes mission language, product descriptions, and general claims about farmer income and wastage reduction.                                                                             |

| Rank | Source type                                                      | Availability for this subject                                                                                                                                                     |
|------|------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 3    | Sector-equivalent registries (agricultural marketing frameworks) | Not found. No public listing was located connecting Vegrow to a specific state Agricultural Produce Market Committee registration or an equivalent agri-marketing license record. |
| 4    | Independent commercial registries                                | Available. Tofler, Zauba Corp, Tracxn, and The Company Check all carry a registry entry for Chifu Agritech Private Limited, with consistent CIN and incorporation date.           |
| 5    | Independent journalism, multiple outlets                         | Available and substantial. Entrackr, Inc42, YourStory, TechCrunch, and Business Standard have each covered funding rounds and financial performance independently.                |
| 6    | Marketing statements, testimonials, influencer content           | Available. Company website copy and founder interview quotes in funding coverage. No third-party farmer or buyer testimonial content was independently located.                   |

### 3. Corporate Background

Vegrow was founded in 2020 by four IIT alumni, reported consistently across sources as Praneeth Kumar, Mrudhukar Batchu, Kiran Naik, and Shobhit Jain, with prior experience at agricultural input and output companies including AgroStar and ITC (VERIFIED FACT, corroborated by YourStory and Tracxn coverage; see references 3 and 7). The company operates a business-to-business marketplace connecting fruit farmers with organized demand channels such as exporters, wholesalers, modern trade, and retailers (VERIFIED FACT, ref. 3, 7, 9).

Funding history is well documented across independent outlets. Entrackr reported a Series A of 13 million dollars led by Lightspeed and Elevation in July 2021 (VERIFIED FACT, ref. 10). YourStory and Entrackr both reported a Series B of 25 million dollars led by Prosus Ventures in July 2022, with Matrix Partners India, Elevation Capital, Lightspeed India, and Ankur Capital also named as participants (VERIFIED FACT, ref. 4, 11). Business Standard, TechCrunch, and Entrackr each reported a Series C of 46 million dollars led by GIC, Singapore's sovereign wealth fund, closing in December 2023, with Prosus Ventures, Matrix Partners India, Elevation Capital, and Lightspeed named as continuing investors (VERIFIED FACT, ref. 1, 5, 12). TechCrunch additionally reported a pre-money valuation near 250 million dollars for the Series C, up from roughly 170 million dollars at Series B, attributed to sources close to the negotiation rather than to a company statement (VERIFIED FACT as a reported figure, sourcing itself is journalistic and not company-confirmed; ref. 5). Aggregator sites Tracxn and Crunchbase place cumulative funding in the 86 to 87 million dollar range across multiple rounds, a figure this review could not independently reconcile line by line against each named round (OBSERVED PATTERN across aggregator sources; ref. 6, 8).

Entrackr's financial reporting, sourced from regulatory filings the outlet itself accessed, states that Vegrow's gross merchandise value grew roughly thirty times between fiscal year 2021 and fiscal year 2023, from about 11.8 crore rupees to about 361 crore rupees (VERIFIED FACT, ref. 13, 14). The same reporting line states revenue of 405.1 crore rupees in fiscal year 2024, up 10.2 percent from 367.6 crore rupees in fiscal year 2023, alongside a widening loss of 140.1 crore rupees in fiscal year 2024 compared with 114 crore rupees the year before (VERIFIED FACT, ref. 15).

**KEY OBSERVATION:** Revenue growth has slowed sharply between the high-growth GMV years reported for FY21 to FY23 and the single-digit percentage revenue growth reported for FY24, while losses grew faster than revenue in the same period. This is a pattern visible in the reported numbers themselves, not a judgment about the cause (OBSERVED PATTERN, ref. 13, 15).

## 4. Product Claims: Evidentiary Basis

Vegrow's own site describes a model built on matching farmers' fruit output to demand channels through what it calls advanced matchmaking technology, combined with grading, sorting, and packing infrastructure, with the stated aim of maximizing farmer income and cutting out supply chain intermediaries (VERIFIED FACT, direct statement from vegrow.in, ref. 2). The company states that precise grading and efficient marketing help farmers get better returns on produce, and that instant digital payment shortens the time farmers wait to be paid (VERIFIED FACT, direct site statement, ref. 2).

These are marketing claims made by the company about its own effect on farmer income. No independent farmer income study, third-party audit, or academic evaluation of Vegrow's specific claims was located in this search. Independent journalism confirms the existence and scale of the marketplace, the number of farmers and cities involved, and the funding behind it, but none of the outlets reviewed independently measured or verified the farmer income improvement claim itself (LIMITATION).

**INTERPRETATION:** The gap between what is independently confirmed (marketplace scale, farmer count, funding, revenue) and what is not independently confirmed (the actual income lift experienced by an individual farmer relative to a pre-Vegrow baseline) means the income improvement claim should be read as company-stated rather than externally validated, pending disclosure of a study design. This reading follows directly from the absence of any third-party measurement found in Stage 1 evidence gathering.

## 5. Quantitative Claims and Traceability

The most durable quantitative claims found are ones sourced to journalism working from filings rather than to company marketing: the GMV growth figures and the FY24 revenue and loss numbers cited in Section 3, both from Entrackr (VERIFIED FACT, ref. 13, 14, 15). A farmer count of over 20,000 and a footprint of over 100 cities on the demand side appear consistently across TechCrunch, YourStory, and company-adjacent profile pages (VERIFIED FACT, ref. 3, 5, 9).

By contrast, the company's own website presents some of its scale figures as open-ended counters (for example, city and farmer figures shown with a plus sign rather than a fixed number at time of retrieval), which makes them harder to cite as a specific data point in this review (LIMITATION, ref. 2). The site's claim of "industry lowest wastage numbers" for post-harvest loss does not carry a disclosed method, comparison baseline, sample size, or the identity of what "industry" is being compared against (VERIFIED FACT that the

statement exists, but no supporting method is disclosed; ref. 2). No academic or third-party post-harvest loss study naming Vegrow specifically was found in this search (LIMITATION).

**EVOLUTION OPPORTUNITY:** Publishing the comparison baseline and measurement method behind the wastage claim, even in summary form, would let a reader check the "industry lowest" statement rather than take it on faith.

## 6. Corporate Identity and Registry Verification

The operating brand "Vegrow" (also styled "VeGrow" in some press coverage) is run by the legal entity Chifu Agritech Private Limited, CIN U52202TG2020PTC139550, incorporated 26 February 2020 and registered with the Registrar of Companies, Hyderabad (VERIFIED FACT, corroborated across Tofler, Zauba Corp, Tracxn, and The Company Check; ref. 16, 17, 18, 19). Registry data lists the registered office in Kukatpally, Hyderabad, Telangana, while the company's operating head office, per its own site, is in HSR Layout, Bengaluru, Karnataka (VERIFIED FACT, ref. 2, 17). A registered office differing from an operating headquarters is common for Indian private limited companies and is not by itself an irregularity (OBSERVED PATTERN, general knowledge of Indian corporate registration practice).

**LIMITATION:** This review found a separate, unrelated registered entity named "Vegrow Enterprises Private Limited," CIN U74900TZ2016PTC022415, incorporated in 2016 and based in Coimbatore, Tamil Nadu, with a different director set and no apparent connection to the fruit marketplace covered here. Anyone searching registry mirrors for "Vegrow" should take care to match the correct CIN, since the two names are easy to conflate (VERIFIED FACT that both registry entries exist and are distinct legal persons, ref. 20, 21).

Registry filings summarized by Tofler describe Chifu Agritech's industry classification as retail sale of fresh fruits and vegetables, with an operating revenue band and employee headcount consistent with the Entrackr-reported financials in Section 3 (VERIFIED FACT, ref. 16).

## 7. Artificial Intelligence Component: Oversight Documentation

Vegrow's own marketing describes automated grading and sorting systems and what it calls advanced matchmaking technology as part of the platform (VERIFIED FACT, ref. 2). No public document was found describing the scope of this automation in technical detail, its error rate, its escalation path when a grading decision is disputed by a farmer or buyer, or any human review step layered on top of it. No regulatory filing, technical paper, or third-party audit addressing this feature's oversight was located (LIMITATION).

**ASSESSMENT:** The existence of an automated grading and matchmaking function is established. Its oversight structure is not documented in any public source found in this review, which is an information gap rather than a finding of inadequate oversight.

## 8. Claims Language and Regulatory Positioning

The claims reviewed here, chiefly around farmer income improvement and wastage reduction, sit in a category that has drawn regulatory scrutiny elsewhere in Indian agri-input and consumer sectors when specific numeric claims were made without disclosed methodology (OBSERVED PATTERN across the sector, not a claim about Vegrow specifically; general awareness of India's advertising and food-claims

regulatory environment, ref. 22, 23). Vegrow's own public language, as retrieved for this review, uses qualitative framing such as "best possible returns" and "industry lowest wastage numbers" rather than a specific percentage figure attached to a named study (VERIFIED FACT of what the current site language says, ref. 2). This qualitative framing is less exposed to a claims-substantiation challenge than a specific unsupported percentage would be, but it is also harder for an outside reader to check (INTERPRETATION, following directly from the site language quoted above).

No public enforcement action, advertising standards complaint, or regulatory notice naming Vegrow was located in this search (LIMITATION).

## 9. Incident and Safety Protocol Documentation

No public record of a farmer payment dispute, buyer quality dispute, product recall, or safety incident naming Vegrow was located through general web search in the course of this review. Employee reviews on Glassdoor for the company show an aggregate rating in the mid-3 range out of 5 at time of retrieval, with some reviews mentioning management style, but this review did not find reviews describing farmer payment or buyer dispute incidents specifically (VERIFIED FACT of what the Glassdoor aggregate showed at retrieval, ref. 24). This section is marked unassessed for the specific incident categories requested (farmer payment disputes, buyer quality disputes) because no such record surfaced in the sources searched, not because such records were checked and found to be absent from every possible venue (LIMITATION).

## 10. Summary Table

| Section                         | Evidence available                                                                     | Independently verifiable                          | Status      |
|---------------------------------|----------------------------------------------------------------------------------------|---------------------------------------------------|-------------|
| Corporate and funding facts     | Extensive, multiple independent outlets                                                | Yes, cross-corroborated                           | Established |
| Product and service claims      | Company statements only                                                                | No independent measurement found                  | Open        |
| Quantitative performance claims | Partial (GMV, revenue, loss figures from journalism); wastage claim undisclosed method | Mixed, financial figures yes, wastage claim no    | Open        |
| Corporate identity and registry | Registry mirrors consistent across four sources                                        | Yes                                               | Established |
| AI oversight documentation      | Feature described, oversight undocumented                                              | No                                                | Unassessed  |
| Claims language positioning     | Current site language reviewed                                                         | Partially, no enforcement record found either way | Open        |
| Incident and safety protocol    | No public incident record located                                                      | Not applicable, absence noted                     | Unassessed  |

This table reflects public documentation as of the reference date above and is not a composite score.

## 11. Limitations

This review relied on commercial registry mirrors rather than a direct Ministry of Corporate Affairs filing pull, since the ministry portal itself was not accessed. The wastage and farmer income figures on Vegrow's own site were retrieved at a single point in time and may have changed by the time this document is read. No academic, farmer-organization, or investigative outlet covering a specific dispute, complaint, or incident involving Vegrow was found, which limits Section 9 to an absence-based statement rather than a confirmed clean record. Cumulative funding totals from aggregator sites (Tracxn, Crunchbase) could not be fully reconciled against the individually reported round sizes from journalism, leaving a modest gap between the two accountings. No sector-specific agricultural marketing registry (state APMC-equivalent license record) naming the company was found, so Section 2's third tier is effectively empty for this subject.

## **12. Reproducibility Notes**

Toolchain used: general web search and page retrieval tools, no proprietary database or paid registry access.

- 1 Search for the company's current funding round history using outlet-specific queries against Entrackr, Inc42, YourStory, TechCrunch, and Business Standard, and record each round's amount, lead investor, and date.
- 2 Search commercial registry mirrors (Tofler, Zauba Corp, Tracxn legal-entity pages, The Company Check) for the CIN tied to the brand name, cross-checking director names and registered address across at least two mirrors before treating a CIN as confirmed.
- 3 Retrieve the company's own website copy directly and record the exact wording of any income, wastage, or scale claim, noting the retrieval date since marketing copy changes.
- 4 Search for the specific incident categories relevant to the sector (payment disputes, quality disputes, regulatory notices) using targeted queries rather than general company-name searches, since general searches tend to surface funding news only.
- 5 Check employee review platforms (Glassdoor or equivalent) for the aggregate rating and scan recent reviews for operational complaints.
- 6 Reconcile financial figures across at least two independent outlets before treating a revenue or loss figure as established.

## **13. Evolution Opportunities**

- 1 Publish the baseline and method behind the "industry lowest wastage numbers" claim. This is low cost, since the company already collects the underlying grading data, and it would convert an unverifiable claim into a checkable one.
- 2 Disclose a specific, dated farmer count and city count on the public site instead of open-ended counters, since the underlying figures already circulate in funding-round press coverage.

- 3 Publish a short public description of the escalation path when a farmer or buyer disputes an automated grading outcome. This addresses the oversight gap in Section 7 without requiring disclosure of proprietary model details.
- 4 Commission or publish a third-party farmer income study with disclosed sample size and method, which is higher cost but would directly resolve the largest open item in Section 4.

## 14. Future Questions

What specific baseline does Vegrow compare its wastage figures against when it describes them as industry lowest? Has any third party measured farmer income before and after joining the Vegrow platform, and if so, is that study publicly available? What escalation path exists for a farmer or buyer who disputes an automated grading decision? How does the registered Hyderabad entity relate operationally to the Bengaluru head office referenced on the company's own site? Do the differing cumulative funding totals reported by aggregator sites reflect rounds not covered in journalist reporting, or a reconciliation difference in how each aggregator counts debt versus equity? Has the widening loss reported for FY24 continued, narrowed, or reversed in subsequent fiscal years not yet covered by public filings at the time of this review?

## References

- 1 Business Standard, "Agritech company Vegrow raises \$46 mn in funding round led by GIC," [https://www.business-standard.com/companies/news/agritech-company-vegrow-raises-46-mn-in-funding-round-led-by-gic-123121300378\\_1.html](https://www.business-standard.com/companies/news/agritech-company-vegrow-raises-46-mn-in-funding-round-led-by-gic-123121300378_1.html)
- 2 Vegrow official website, <https://www.vegrow.in/>
- 3 YourStory, "B2B fruits marketplace startup Vegrow raises \$25M in Series B from Prosus Ventures, others," <https://yourstory.com/2022/07/iit-alumni-b2b-fruits-marketplace-startup-vegrow-25m-series-b-prosus-ventures>
- 4 Entrackr, "Prosus Ventures leads \$25 Mn Series B round in Vegrow," <https://entrackr.com/2022/07/prosus-ventures-leads-25-mn-series-b-round-in-vegrow/>
- 5 TechCrunch, "GIC in talks to lead \$40M Series C in Vegrow," <https://techcrunch.com/2023/09/26/gic-vegrow>
- 6 Tracxn, "Vegrow - Company Profile, Team, Funding, Competitors & Financials," [https://tracxn.com/d/companies/vegrow/\\_\\_\\_j4vqQU4FgPuHDM-XUvbFnNRVpenbjvtE\\_oe8g-Gxx4g](https://tracxn.com/d/companies/vegrow/___j4vqQU4FgPuHDM-XUvbFnNRVpenbjvtE_oe8g-Gxx4g)
- 7 Tracxn, "Vegrow - Funding Rounds & List of Investors," [https://tracxn.com/d/companies/vegrow/\\_\\_\\_j4vqQU4FgPuHDM-XUvbFnNRVpenbjvtE\\_oe8g-Gxx4g/funding-and-investors](https://tracxn.com/d/companies/vegrow/___j4vqQU4FgPuHDM-XUvbFnNRVpenbjvtE_oe8g-Gxx4g/funding-and-investors)
- 8 Crunchbase, "Vegrow Company Profile & Funding," <https://www.crunchbase.com/organization/vegrow>
- 9 Inc42, "VeGrow, Funding, Revenue & Investors," <https://inc42.com/company/vegrow/>
- 10 Entrackr, "Lightspeed and Elevation lead \$13 Mn Series A round in Vegrow," <https://entrackr.com/2021/07/lightspeed-and-elevation-lead-13-mn-series-a-round-in-vegrow/>

- 11 Titan Capital, "Vegrow, a B2B fruits marketplace, has raised \$46 million in Series C round," <https://www.titancapital.vc/vegrow-a-b2b-fruits-marketplace-has-raised-46-million/>
- 12 Entrackr, "Vegrow raises \$46 Mn in Series C round led by GIC," <https://entrackr.com/2023/12/vegrow-raises-46-mn-in-series-c-round-led-by-gic/>
- 13 Entrackr, "Vegrow's GMV grew 30X in the last two fiscal years," <https://entrackr.com/2024/01/vegrow-s-gmv-grew-30-x-in-the-last-two-fiscal-years/>
- 14 Entrackr, "Vegrow's GMV soars over 8X to cross Rs 100 Cr in FY22," <https://entrackr.com/2023/04/vegrows-gmv-soars-over-8x-to-cross-rs-100-cr-in-fy22/>
- 15 Inc42, "VeGrow - Financials, Profit/Loss," <https://inc42.com/company/vegrow/financials/profit-loss/>
- 16 Tofler, "Chifu Agritech Private Limited, Financials," <https://www.tofler.in/chifu-agritech-private-limited/company/U52202TG2020PTC139550>
- 17 Zaubacorp, "Chifu Agritech Private Limited," <https://www.zaubacorp.com/CHIFU-AGRITECH-PRIVATE-LIMITED-U52202TG2020PTC139550>
- 18 Tracxn, "Chifu Agritech Private Limited - Company Profile, Financials & Shareholding," [https://tracxn.com/d/legal-entities/india/chifu-agritech-private-limited/\\_\\_\\_sRosgfOfqNz3RcwjQGu7MXAS28OwoSjPb5skLMASRY](https://tracxn.com/d/legal-entities/india/chifu-agritech-private-limited/___sRosgfOfqNz3RcwjQGu7MXAS28OwoSjPb5skLMASRY)
- 19 The Company Check, "Chifu Agritech Private Limited," <https://www.thecompanycheck.com/company/chifu-agritech-private-limited/U52202TG2020PTC139550>
- 20 Tofler, "Vegrow Enterprises Private Limited," <https://www.tofler.in/vegrow-enterprises-private-limited/company/U74900TZ2016PTC022415>
- 21 Zaubacorp, "Vegrow Enterprises Private Limited," <https://www.zaubacorp.com/company/VEGROW-ENTERPRISES-PRIVATE-LIMITED/U74900TZ2016PTC022415>
- 22 Business Standard, "FSSAI's crackdown: Why food brands and liquor firms are under scanner," [https://www.business-standard.com/industry/news/fssai-s-crackdown-why-food-brands-and-liquor-firms-are-under-scanner-126080501021\\_1.html](https://www.business-standard.com/industry/news/fssai-s-crackdown-why-food-brands-and-liquor-firms-are-under-scanner-126080501021_1.html)
- 23 Wikipedia, "Food Safety and Standards Authority of India," [https://en.wikipedia.org/wiki/Food\\_Safety\\_and\\_Standards\\_Authority\\_of\\_India](https://en.wikipedia.org/wiki/Food_Safety_and_Standards_Authority_of_India)
- 24 Glassdoor, "VEGROW Reviews in Bangalore," [https://www.glassdoor.co.in/Reviews/VEGROW-Bangalore-Reviews-EI\\_IE4709608.0,6\\_IL.7,16\\_IM1091.htm](https://www.glassdoor.co.in/Reviews/VEGROW-Bangalore-Reviews-EI_IE4709608.0,6_IL.7,16_IM1091.htm)